



## Global Product Manager Vacancy

Semiconductor devices provide the foundations on which progress in the technology sector are enabled. From Smartphones to Artificial Intelligence, 5G communications to autonomous vehicles, all are made possible through advances in semiconductor processes. Scaling these processes requires sub-nanometer measurement of increasingly complex 3D structures to enable more powerful devices. At Infinesima we have pioneered a revolutionary atomic precision 3D metrology technology which has been qualified by leading companies in the semiconductor industry and we believe is essential for continued progress. To quote Lord Kelvin, 'If you can't measure it, you can't improve it!'. Come and join our dynamic team to enable the semiconductors for tomorrow's technological developments.

Do you have experience defining and bringing innovative new products to market? Do you have a passion for understanding customer problems and driving solutions? If so come and talk with us!

The position of Global Product Manager reports to the Chief Executive Officer.

### Primary Mission of the Position

To own the Infinesima product roadmap and vision. Understand the customer's key use cases, the applications for Infinesima's products, and overall market landscape. Own product requirements and understand and champion the product's value proposition. Manage the interface from the customer and market to product development and technology innovation.

### Responsibilities and Duties

- Primary technical customer contact
- Analyse market for key trends and inflection points
- Define and prioritise the product roadmap
- Provide leadership and technical direction for the business/engineering team to ensure that products are developed to meet or exceed customer requirements, respond to market inflections and drive revenue
- Ownership of the Product Life Cycle, providing continuous feedback to the PLC engineering team - Product introduction to End of Life (EOL)
- Responsible for Market Requirements Definition for all approved development projects
- Develop value proposition, positioning and competitive analysis
- Develop compelling product sales/marketing plans (go-to-market plans) and presentation material/collateral
- Act as the primary technical customer contact and product commitment management owner
- Evaluate customer priority to achieve business objectives
- Work cross-functionally across engineering, operations, service, and sales to manage product roadmap
- Respond to and manage customer acceptance requirements
- Communicating effectively with a diverse set of global peers and customers

### Personal Qualities/Behaviours/Competencies or Values:

- Excellent organisational, time management, and decision-making skills
- Excellent communication including written, oral, and presentation skills
- Strong influencing and negotiating skills
- Completer / finisher mentality to deliver strategy fulfilment through sound tactical implementation. Tenacity in achieving objectives to deadlines
- Excellent analytical skills - the ability to assimilate and analyse base data and provide commercially sound and viable business solutions
- Goal focused, reputation for delivery. Passion for service excellence
- High energy levels to execute business decisions

**Professional Skills/ Abilities:**

- Experience of product related management experience
- Understanding of complex equipment Product Life Cycles within a commercial business environment
- Knowledge of working with/supporting global semiconductor end-users
- Familiar with segmentation strategies, positioning and competitive analyses
- Strong project management skills
- Proven experience and understanding of product life cycles
- Excellent communicator - Fluency in written and oral technical English with strong presentation skills
- Ability to build and develop excellent relationships at all levels, internally with company colleagues and externally with customers/suppliers
- Able to work independently but also within a highly motivated team environment

**Education & Qualifications**

- Bachelor's Degree in Physical Sciences, Engineering discipline or equivalent and relevant professional qualification

**Benefits:**

In addition to a competitive starting salary and a yearly bonus. Infinitesima offers flexible working hours, 25 days annual leave, personal pension contributions and EMI Share scheme.

*All qualified applicants will receive consideration for employment without regard to race, colour, religion, sex, sexual orientation, gender identity, national origin, or disability.*

*Note to recruitment agencies: Infinitesima Ltd only works with approved agencies and does not accept unsolicited agency CVs. Please do not submit candidate details in response to this advert, or to any Infinitesima Ltd employees. Infinitesima Ltd is not responsible for any fees related to unsolicited CVs.*